

*Register Today!*

**New York MBA Annual Convention**

**Building Bridges**

**Oct. 4-5-6, 2023**

*Turning Stone*  
RESORT | CASINO



Verona, New York  
800-771-7711  
[turningstone.com](http://turningstone.com)

Welcome to "Building Bridges: Shaping the Future of Mortgage Banking", a premier event that brings together industry leaders, professionals, and innovators in the mortgage banking sector. This convention serves as a platform to foster collaboration, share knowledge, and explore emerging trends, ultimately shaping the future of the mortgage banking industry in New York and beyond.

NYMBA Convention kicks-off off with a Networking Reception Wed. 10/4 at 5:30pm at Turning Stone Resort and Casino.

[www.NYMBA.org](http://www.NYMBA.org)

**Convention & Golf Registration**

NYMBA Members	\$495
Future Members	\$695
MBA Board Members*	\$395
Future Leaders**	\$ 195

*Proceeds to benefit Habitat for Humanity and NYMBA PAC*

Individual Golfer	\$175
Foursome	\$700

**10/4 Shenendoah Course**

Player Registration	11:30am
Lunch	12pm
Shotgun Start	1pm

\*Officers & Directors of New York state & local/regional MBAs receive discounted registration rates.

\*\*Future Leaders will have a minimum of 3 years mortgage experience and demonstrated a commitment to a career in real estate finance through professional excellence and achievement. NOTE: A full priced attendee from the same company is required for each future leader registration.

**Sept. 8th**

**Hotel room block at Turning Stone guaranteed until Sept 3, 2023**

**SPONSORS & EXHIBITORS**

Sponsors and exhibitors participate alongside members of the real estate finance industry. To be a sponsor and/or exhibitor, see our website for more information

[www.nymba.org](http://www.nymba.org) • 518.963.0593 • [admin@nymba.org](mailto:admin@nymba.org)

**Featured Guest Speakers**

<b>Sarah Edelman</b> Assistant Secretary FHA	<b>Pam Hunter</b> NYS Assembly Banks Committee Chair
<b>Len Kiefer</b> Deputy Chief Economist Freddie Mac	<b>Peter Dean</b> General Counsel New York Dept. of Financial Services
<b>Wendy Penn</b> Affordable Housing Mortgage Bankers Association	<b>Steve Richman</b> Proponent of "Intentional Change"
<b>Tim Rood</b> Head of Government & Industry Relations SitusAMC	<b>Mike Kingsella</b> CEO Up For Growth

**2023 Session Topics**

- Affordable Housing: Addressing Inventory and Feasible Options in Today's Market
- CEO Panel-IMB Survival Guide
- Economic Forecast Luncheon
- Foreclosure Abuse Prevention Act "FAPA" Updates, and New York Loan Servicing Legislative Priorities
- Unlocking Opportunities: Exploring Technology in Today's Mortgage Environment
- A Cynic's Guide to Motivation, Success & Happiness
- Servicing Loans in New York: What You Need to Know and Best Practices
- The Market Changed, the Buyer Changed, Have You?
- Renovation Strategies – Is Renovating Existing Housing Stock part of the Solution to the Housing Crisis?
- Cybersecurity: Safeguarding Your Business: Navigating Cybersecurity Threats and Effective Protective Policies

# 2023 Convention Sponsorship Benefits

Join over 100 Independent Mortgage Bankers, Depository Lenders, Non-Depository Lenders, Credit Unions, Loan Officers, Operations Staff, Senior Management, and affinity industry professionals who attend the conference.

## LIMITED EXHIBITOR SPACE--REGISTER EARLY!

**EXHIBITOR PRICING (Includes 1 Convention Registration):** NYMBA Member \$750 | Non-Member \$1,000 (Includes 2 Exhibitor badges)

Convention Sponsorship Benefits	PLATINUM \$3,500 4 3 available	GOLD \$2,500 --SOLD OUT--	SILVER \$1,500
# of Complimentary Convention Registrations	4	2	1
Logo on Signage Throughout Convention	Y	Y	Y
Logo on Sponsor Powerpoint	Y	Y	Y
Convention Exhibit Space	Y	Y	
Gold Sponsorship at 2024 Advocacy Conference	Y	Y	
Complimentary Registrations at 2024 Advocacy Conference	2	1	
Year-round Logo on Website	Y	Y	
Year-round Logo on NYMBA Alerts	Y	Y	
Convention Session Sponsorship & Speaker Introduction	Y		
Recognition in Convention Marketing Materials	Y		
Ad in Convention Program (Digital)	Y		
<b>Golf Sponsorship</b>			
• Includes Team of 4 w/lunch included	Y		
• Hole Sponsor	Y		

Golf Registration 11:30am  
Lunch 12pm  
Shotgun Start 1pm

A reception immediately follows in the Turquoise Tiger Lounge for raffle and prizes.

## Golf Sponsorships Available

- **Beverage Cart Sponsor \$500** Signage with logo, 2 1 available **Essent MI**
- **Hole Sponsor \$150** Signage with logo on tee sign
- **Putting for Habitat Sponsor SOLD Truist**
- **Lunch Sponsor \$750** Signage with logo, 2 1 available **NextStep FCU**
- **50/50 Raffle Sponsor \$200** Signage with logo
- **Longest Drive SOLD J Robbin Law**
- **Winning Foursome Sponsor SOLD Hunt Mortgage**
- **Closest to the Pin SOLD Homestead Funding**

**Golf Pricing: \$175 per golfer, \$700 per foursome** (Includes lunch, green fees, cart, prizes and much more!)

**Tee Bag donations are welcome! All members, teams and sponsors are invited to provide company swag for golf bags. Contact Christina Wiley to arrange delivery/pick up.**

*Golf prizes will be awarded for closet to the pin and longest drive (men's and women's) and winning team.*