



NYMBA **Convention23**
Building Bridges
www.NYMBA.org

ANNUAL GOLF TOURNAMENT
Wednesday Oct. 4, 12-5pm
TO BENEFIT
HABITAT FOR HUMANITY
& NYMBA PAC



NYMBA Convention
Opening Reception
Oct. 4th at 5:30pm

Turning Stone
Resort & Casino
 Verona, NY

EVENT SCHEDULE

Wednesday, October 4, 2023

11:00 am – 5:30 pm **Registration & Annual Golf Tournament—Shenendoah Course**
To benefit Habitat for Humanity & NYMBA PAC

12:00 pm – 1:00 pm **Lunch in the Golf Club House**

1:00 pm **Shotgun Start**

Convention commences

5:30 pm – 7:00 pm **Convention Registration—Outside Turquoise Tiger Lounge**

6:00 pm – 10:00 pm **Opening Networking Reception**
Location: Turquoise Tiger Lounge
 Live music, Golf Prizes, Raffle Drawing & Board Installation

Thursday, October 5, 2023

7:00 am – 7:30 pm **Yoga with Natalie**
Location: TBA
Sponsored by Woods Oviatt Gilman Default Services
 Begin your conference experience with a morning stretch and get energized for the day!

7:30 am – 12:00 pm **Convention Registration**
Location: Mohawk

7:45 am – 8:45 am **Breakfast Buffet**
Location: Mohawk

8:45 am – 9:45 am **Opening General Session—Affordable Housing:**
The important role of affordable housing in the current market.
Location: Mohawk
 Presenters:
Mike Kingsella, CEO Up For Growth
Wendy Penn, Associate Vice President for Affordable Housing Initiatives, MBA

9:45 am – 10:15 am **Coffee Break with Exhibitors**
Location: Mohawk

10:00 am--10:45 am **NYMBA Loan Servicing Committee Meeting**
Location: Cayuga-Tuscarora

- 10:15 am – 10:45 am **Affordable Housing General Session** (continued)
Location: Mohawk
Sarah Edelman, Assistant Secretary, Single Family Housing, FHA
- 10:45 am – 11:15 am **Affordable Housing Panel Discussion**
Location: Mohawk
Moderator: **Sherri Eckles**, Norcom Mortgage, NYMBA
Panelists: **Sarah Edelman**, FHA
 Wendy Penn, MBA
 Mike Kingsella, Up For Growth
- 11:25 am – 12:00 pm **New York Department of Financial Services Initiatives & Priorities**
(General Session--virtual)
Location: Mohawk
Presenter: **Peter Dean**, General Counsel, NY DFS
- 12:00 pm – 1:15 pm **Economic Forecast Luncheon**
Location: Mohawk
Presenter: **Len Kiefer**, Deputy Chief Economist, Freddie Mac
- 1:30 pm – 2:15 pm **Scanning the Horizon for Storm Clouds - Market & Government**
roles in identifying and addressing risk in the mortgage industry
(General Session)
Location: Mohawk
Presenter: **Tim Rood**, SitusAMC
- 2:15 pm - 3:15 pm **Loan Servicing Track—Best Practices & Risks of Servicing Loans**
in New York
Location: Cayuga
Moderator: **Adela Martinez**, Planet Home Lending
Panelists: **Chip Nolan**, M&T Bank
 Christina A. Livorsi, Day Pitney
 Kevin Hamilton, Bron
 Brian McGrath, Hinshaw Law
 Talia Ramirez, Computershare Loan Services
- 2:15 pm – 3:15 pm **Originations Track— IMB Survival Guide & CEO Panel**
Location: Tuscarora
Moderator: **Ron Vaimberg**, Ron Vaimberg, International
Panelists: **Steven A. Milner**, US Mortgage
 Jane Borbee, Homestead Funding
 Phil DeFronzo, Norcom Mortgage
- 3:15 pm – 3:45 pm **Refreshment Break with Exhibitors**
Location: Mohawk

3:45 pm – 4:45 pm

Loan Servicing Track: Is Renovating Existing Housing Stock Part of the Solution to the Housing Crisis?

Location: Cayuga

Moderator: **Jodi Gaines**, Insight One Solutions
Presenters: **Jim Bopp**, Planet Home Lending
Eric Kepner, Freedom Mortgage
Kellie Chambers, MSI Online
Ryan Mollen, RicherValues

Renovating existing housing stock including but not limited to foreclosed properties increases the available housing inventory, while simultaneously increasing affordable and sustainable housing. Join this session to hear from industry experts on their experience and expertise related to successfully renovating properties.

3:45 pm – 4:45 pm

Originations Track: Unlocking Opportunities: Exploring Technology in Mortgages

Location: Tuscarora

Moderator: **Patrick O'Brien**, LenderLogix
Presenters: **Ari Karen**, Mitchell Sandler
Brooke Anderson-Tompkins
Mortgage Banking Executive Leader
Scott Falbo, LenderLogix

Join industry experts as they explore the transformative power of technology in the mortgage business. Discover how emerging innovations, data-driven insights, and digital solutions are unlocking new opportunities for lenders and borrowers alike. Gain valuable insights into the future of mortgages and the potential for technology to streamline processes, enhance security, and foster financial inclusion.

4:45 pm – 5:15 pm

General Session: A Cynic's Guide to Motivation, Success & Happiness

Location: Mohawk

Presenter:
Steve Richman—Initiate Change

5:15 pm – 6:00 pm

Networking Reception with Exhibitors

Location: Mohawk

6:00 pm – 7:30 pm

Dinner Program & Awards Presentation

Location: Mohawk

8:00 pm

Regional MBA Leaders Meet & Greet (By invitation only)

Friday, October 6, 2023 GOLF CLUB HOUSE—2nd Floor (via 10 min walk or shuttle)

7:00 am – 7:30 pm

Morning Stretch

Location: TBA

Sponsored by Woods Oviatt Gilman Default Services

Begin your day with an eye-opening, healthy morning stretch

7:45 am – 8:45 am

Breakfast Buffet

Location: Appalachian-Adirondack

8:45 am – 9:15 am

Legislative Update and What's on the Horizon?

Location: Appalachian-Adirondack

Presenters:

Sherri Eckles, NYMBA Legislative Co-chair, Norcom Mortgage

Joseph Wiley, NYMBA Legislative Co-chair, NextStep FCU

9:15 am – 10:00 am

Update on NYS Legislature & Affordable Housing Initiatives

Closed to Media

Location: Appalachian-Adirondack

Presenter: **Pam Hunter**, New York State Assembly Member
Assembly Banks Committee Chair

10:00 am – 10:15 am

Coffee Break

Location: Appalachian-Adirondack

10:15 am – 11:00 am

CyberSecurity: Safeguarding Your Business by Navigating Threats and Effective Protective Policies

Location: Appalachian-Adirondack

Presenters: **Jacqueline Goralczyk**, Esq., LL.M, CIPP/US – CIPM
DeAngelus Goralczyk Law, PLLC
James Carrol, Co-Founder & Principal, Hackett Cyber

11:00 am – 12:00 pm

Originations Track: The Market Changed, the Buyer Changed, Have YOU Changed?

Location: Appalachian

Presenter: **Steve Richman**

11:00 am – 12:00 pm

Loan Servicing Track: Foreclosure Abuse Prevention Act (FAPA) Updates and Legislative Priorities for Loan Servicing

Moderator: **Natalie Grigg**, Woods Oviatt Gilman

Panelists: **Douglas Weinert**, Gross Polowy

Margaret Cascino, Hinshaw Culbertson

Joseph Devine, Tromberg, Morris & Poulin, PLLC

Adam Swanson, McCarter & English, LLP

Join industry experts as they discuss the impacts of FAPA, the most recent litigation cases, as well as recommended best practices to prevent future losses and risks of exceeding the statute of limitations. Additionally, hear directly from NYMBA attorney members and NYMBA Loan Servicing members on pending legislation that is most concerning to the default and servicing industry.

Convention Concludes

12:00 pm – 2:30 pm

NYMBA Board of Directors Meeting | 2023-2024 Orientation

Location: Catskill